

Ardent



CANDIDATE INFORMATION PACK

Head of Bristol Office Land Services

Location: Bristol

Presented by Joshua Robert on behalf of Ardent.



About Ardent

Ardent is an infrastructure and regeneration specialist, built around a simple belief: the value of land lies in its potential to improve lives and build a more sustainable future. The business supports major infrastructure projects across the UK and Ireland, working with clients in energy, transport, and city and town regeneration, as well as offering comprehensive services in land referencing, promotion, implementation, and compensation, all under one roof.

They have the largest team of CPO surveyors in the UK and Ireland and are the market leader in both Land Assembly & Compulsory Purchase and Development Consent Order (DCO) land advice. Their track record speaks for itself with over 25 years in business, 75+ DCOs submitted, involvement in more than 150 major DCO, CPO and TWAO projects, and experience acting as the property expert at over 10 DCO examinations to date.

The business has recently moved to a regional operating model, East of England, London & South East, South West, Midlands, North West, North East and beyond, bringing its former valuation & compensation and land assembly teams together into a single land services function in each region.

Where Ardent is Going

Ardent's growth isn't just a future ambition, it's already well underway, having grown into the largest CPO team in the UK and Ireland and the market leader in both Land Assembly & Compulsory Purchase and DCO land advice. That growth is set to accelerate further. Ardent has set out a ten-year plan to 2035, built around three phases:

2026 – 2029

**350 people and
£50m revenue**

2030 – 2032

**450 people and
£75m revenue**

2033 – 2035

**500+ people and
£100m revenue**

That's an average of roughly 31% annual growth, and for a candidate, it's more than an impressive number. It means real opportunity for career progression as the business scales around them, genuine influence over how a region gets built, and a front-row seat to the kind of investment and expansion a plan of this scale demands.

Land services are seen as a key engine of this growth, and Bristol is a strategic gateway into South Wales, Devon and Cornwall, so this role is central to that expansion and provides an exciting opportunity to build and lead a new Ardent office.

35

Years
Experience



15,000

New Homes
Supported



15

Million Homes Powered
by Ardent Projects



The Opportunity

A driven, credible land services leader to build Ardent's Bristol office from the ground up.

Job Title	Head of Bristol Office, Land Services
Location	Bristol (office-based, most of the week)
Reporting to	Head of Land Services
Salary	Competitive, depending on experience
Seniority	Director Level

Ardent is looking for a leader to establish its presence in Bristol, building a credible, visible operation to increase coverage and visibility across the South West and South Wales, and to capture significant client opportunity across the wider region. They already have a Bristol presence, which this role is set to build on, growing it into a fully-fledged office with its own identity, pipeline and people, in a market where competitor activity and client demand are already there to be followed up on.

As the gateway into South Wales, Devon and Cornwall, Bristol represents new territory of real strategic importance to the business. Land services is also seen internally as the key engine of Ardent's projected growth, and as AI starts to reshape more commoditised land referencing work, the broader land services offering and expansion into new markets like Bristol are increasingly central to how Ardent grows.

The Bristol office also has a strong existing national pipeline, including relationships with grid frameworks and water utilities. The first six months are about establishing a strong, credible presence and starting to recruit; the following one to two years are about building a Bristol and South Wales-focused pipeline of work. The ambition is a team of 10–15 people within 12 months, which is an exciting scale of growth that reflects just how much Ardent wants to invest in Bristol's future.

The successful candidate will:

- Establish a credible, visible Ardent presence in Bristol and start recruiting from day one
- Build and lead a local team, with an ambition of 10 -15 people within 12 months
- Generate work by winning new relationships and leveraging existing ones
- Take on utilisation responsibility and increasing autonomy over recruitment and client decisions
- Represent Ardent and help shape a still-new office-lead group across the business

The Role

This role exists to establish Ardent's presence in Bristol, building, and recruiting a local team, and generating work by winning new relationships and leveraging existing ones.

The initial focus is on land services, with a long-term ambition to grow all of Ardent's service lines in Bristol: land services, land referencing, stakeholder engagement & communications, consents management, and complex cases.

Although the P&L responsibility sits with the Head of Land Services, the role carries utilisation responsibility and growing autonomy over recruitment and client decisions, with potential flexibility to offer fuller P&L autonomy for a suitably senior, established candidate over time.

The Ideal Candidate

The preferred candidate will have the following experience:

- Chartered surveyor with a professional practice/consultancy background
- Technically strong in the DCO/NSIP consenting regime, with a working understanding of valuation
- Sector experience in transport is preferred, yet candidates from any sector are of interest
- Ideally an established leader, or an ambitious Senior Associate or Associate Director ready for progression



Why Join Ardent?

Ardent's purpose is straightforward: delivering life-improving change for communities and future generations.

It's a mission the leadership team treats as something to be lived, not just communicated. The business has grown on the strength of being a market leader in land and consents advice, and is now working to a defined plan to reach 500+ people and £100m revenue by 2035, while keeping the personal, collaborative culture that got it here.

That culture is shaped by five values Ardent asks everyone to live by day to day: a thirst for knowledge, owning what you do, being the difference, enjoying the journey, and adapting as the business and its markets change.

Career development is treated as a genuine priority. Ardent invests in structured training and development, supports people toward the qualifications they need, and has a strong record of promoting from within, with several current directors and senior consultants starting as Assistant Surveyors or Assistant Consultants.

For someone joining a region during its build-out phase, that same commitment to backing people applies just as much to building a team locally. Ardent's people also point to the variety and significance of the projects on offer, from HS2 and Sizewell C to major regeneration schemes like the Brentford Football Club stadium redevelopment, and to a deliberate effort to give people breadth across sectors rather than siloing them on one scheme.



Benefits Package

The preferred candidate will have the following experience and attributes:

- Competitive salary, positioned ahead of the market
- Car allowance
- Standard bonus scheme linked to business and team financial performance
- Smart (hybrid) working policy
- Private healthcare through Benenden Health, including 24/7 GP and mental health helplines, physiotherapy, and cancer support
- Wellbeing care and support, plus discounted health and lifestyle benefits
- Cycle to work scheme
- Regular company and social events, and a genuine culture of charity and community involvement
- Broad exposure across wider sectors and projects
- A collaborative, values-led culture with real investment in developing people



Contact

For a confidential discussion about
this opportunity please contact:



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Remuneration & Benefits

- £90,000 – £110,000 basic salary
- Car allowance and bonus
- Equity possible, depending on level of appointment
- Partner-level standing within Newmark's UK business from day one
- The backing of a global, Nasdaq-listed platform combined with independent-firm autonomy
- A dedicated retail projects team and an active pipeline of 30+ schemes to lead from day one
- Genuine scope to grow a team and shape the direction of the retail projects offering
- Real opportunity to build a long-term platform around your own expertise and network

