

CANDIDATE INFORMATION PACK

Retail Agency Surveyor

Location: Nottingham or Birmingham

Presented by Joshua Robert on behalf of FHP

About FHP Property Consultants

FHP Property Consultants is one of the Midlands' most respected and active commercial property agencies, with a strong UK presence and a growing national Retail & Leisure platform.

Over its 35 years, FHP has built a reputation as a market leader in commercial property services, known for its personal, no-nonsense and forward-thinking approach.

Its award-winning Retail & Leisure team is one of the leading independent teams in the Midlands. EGi ranked FHP the most active retail agent in the East Midlands for 15 years, and the 5th most active contributing agent nationally. Over the last five years, the team has grown significantly and now works across 26 shopping centres and hundreds of retail and leisure properties.

Alongside its agency teams, FHP's Consultancy teams provide a comprehensive range of professional property services to both owners and occupiers, including valuation, business rates, landlord and tenant advice, CPO advice and property management.

FHP has a strong track record of promoting from within. Most senior leaders have progressed through the business, while 50% of employees have been with FHP for over 10 years. Its entrepreneurial culture gives people real ownership of their clients, instructions and career progression.

2025 Team Highlights

324



deals

1.17m



sq ft leased

£13m



rent roll

Retail & Leisure Coverage



High streets



Shopping centres



Roadside retail



Acquisitions

Across the Midlands and the North of England

A Significant Opportunity

Job Title	Retail Agency Surveyor
Company	FHP Property Consultants
Sector Focus	Retail & Leisure
Location	Nottingham or Birmingham
Salary	Competitive, dependent on experience

As the team continues to win new instructions and take on an increasing volume of work, FHP is looking for a Retail Agency Surveyor to help drive the next stage of its growth.

The team works on hundreds of live retail and leisure instructions, including 26 shopping centres, across the Midlands and the North of England. FHP needs a commercially minded surveyor who can support live transactions and progress them through to completion.

From day one, the successful candidate will take ownership of live instructions, with support from experienced members of the team. Working closely with the Head of Retail, they will cover high street, shopping centre and roadside retail instructions, as well as property acquisitions, building client relationships and helping to win new business.

Why now?

FHP's Retail & Leisure business has grown significantly in recent years, with both turnover and headcount increasing substantially. With work now spanning the Midlands and the North of England, the team needs additional capacity to keep pace, and this appointment will play an important role in supporting that growth.

FHP is looking for someone who thinks laterally about every opportunity and wants to build their career within a growing team.



Role Scope & Key Deliverables

From day one, the Retail Agency Surveyor will take ownership of live retail and leisure instructions, with support from a member of the team, and help drive transactions through to completion.

Role Responsibilities

The Retail Agency Surveyor will:

- Take responsibility for live high street, shopping centre and roadside retail instructions, as well as property acquisitions
- Support senior colleagues on instructions, stepping in to pick up and drive transactions through to completion
- Prepare marketing reports and strategies, and work with landlords and occupiers to put deals together
- Support leasing activity and due diligence on shopping centre and high street instructions
- Undertake market research, inspections and comparable analysis
- Identify prospective occupiers and proactively approach the market
- Handle negotiations and progress transactions through to completion
- Develop strong relationships with existing clients and identify opportunities to win further instructions
- Build knowledge and relationships across the Midlands, the wider central belt and the North of England

Definition of Success

- Taking ownership of live instructions from day one and driving them through to completion
- Developing strong client relationships and playing a genuine role in winning new business
- Building a specialist area of expertise and a strong network across the Midlands
- Career progression within the team, with a clear path to Director level



The Ideal Candidate

FHP is genuinely open-minded about background. What matters most is ambition, a passion for Retail & Leisure, and a proven ability to get deals done.

Candidate Profile

- A minimum of 2 years' commercial property agency experience, with a proven track record of progressing transactions through to completion.
- Excellent communication and negotiation skills, with the ability to work independently and contribute effectively within a wider team.
- The confidence to build and maintain relationships with landlords, occupiers and other property professionals.
- A genuine interest in the Midlands property market, ideally with existing local knowledge.
- Retail agency experience, particularly across high street and/or shopping centres, would be a strong advantage.
- MRICS qualification, or progress towards the APC, would be an advantage.
- Candidates from office, industrial or wider commercial agency backgrounds who are keen to move into Retail & Leisure are also encouraged to apply.

What Matters Most

FHP is looking for someone who has a genuine interest in the retail and leisure market and sees Retail Agency as a long-term career, not just another sector. The right person will be commercially curious and bring fresh ideas to every opportunity, from finding a new type of occupier for a vacant unit to reimagining how a space could be used.

- Takes ownership of instructions and client relationships
- Brings a proactive, business development mindset to winning new work
- Is ambitious and entrepreneurial, with the drive to shape their own specialism
- Works independently while contributing to a wider team

Why Join FHP

FHP offers something many larger, more corporate agency businesses cannot: a well-established, high-growth business with a fantastic brand and profile, offering genuine backing for career development and real ownership of work. FHP does things properly.

With hundreds of live instructions across its offices, the successful candidate will gain immediate exposure to a substantial amount of market activity. There is no rigid corporate structure dictating the pace of progression, and individuals are encouraged to develop their own specialism and play a genuine role in the growth of the team.

Why This Role Stands Out

- Immediate exposure to live high street, shopping centre, roadside retail and acquisition instructions across the Midlands and the North of England
- Close working with the Head of Retail and senior members of an award-winning Retail & Leisure team
- The opportunity to work with established landlords, investors, developers and occupiers, and build a strong personal network
- A clear career path through to Director level
- Being part of a business that has grown steadily since 1990 and continues to increase its market share and instruction base



Culture & Leadership

FHP has built its reputation on doing things right and getting things done.

FHP's culture is team-oriented, respectful and supportive, within a high-growth environment. Open communication is encouraged, and challenge is welcomed. The leadership team remains closely involved in the business, and individuals are trusted to take initiative, expected to deliver, and given recognition and reward when they do.

Relationships sit at the centre of FHP's approach, both with clients and within the team. The firm's longevity and standing in the market is a direct product of those relationships, and the successful Retail Agency Surveyor will be expected to embody that culture, building strong relationships with clients and colleagues while developing their own specialism as a valued member of the team.



Contact

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